

**2022 Finger Lakes Grape Price Survey**

Name	Bully Hill Vineyards	E & J Gallo	Fox Run Vineyards	Fulkerson Winery	Glenora Wine Cellars	Heron Hill Winery	Hunt Country Vineyards	Inspire Moore	Lakewood Vineyards	Red Newt	Swedish Hill	Average	Low	High	# of Responses	2021 Avg Price	# of 2021 Responses	% change
Albarino								1750				1750	1750	1750	1	n/a	n/a	n/a
Aromella				700							665	683	665	700	2	520	2	31.3%
Aurore	440	375		420								412	375	440	3	380	4	8.3%
Baco Noir	650	560		600	675	650			675			635	560	675	6	610	6	4.1%
Cabernet franc	1500		2000	1700	1700	1650	1700	2000	1600	1900	2100	1785	1500	2100	10	1684	11	6.0%
Cabernet Sauvignon	1700			1700	1850	1870	1800	2000		1900	2100	1865	1700	2100	8	1819	8	2.5%
Catawba	340	350		340	350		350		450		375	365	340	450	7	349	8	4.7%
Cayuga White	600		600	500	650	650	600	575	650		665	610	500	665	9	587	10	4.0%
Chambourcin	700						800				900	800	700	900	3	800	3	0.0%
Chancellor	700			600								650	600	700	2	650	2	0.0%
Chardonnay	1600		1600	1400	1550	1650	1400	1500	1500		1650	1539	1400	1650	9	1410	10	9.1%
Concord	360	365		325			300		450		350	358	300	450	6	329	7	8.8%
Corot noir				600			600				625	608	600	625	3	600	3	1.4%
De Chaunac	400			525			500		515			485	400	525	4	475	4	2.1%
Delaware	400			400					525			442	400	525	3	425	3	3.9%
Diamond				500							550	525	500	550	2	442	3	18.9%
Dornfelder				1600								1600	1600	1600	1	1600	1	0.0%
Elvira		310										310	310	310	1	325	2	-4.6%
Frontenac	500								975			738	500	975	2	700	2	5.4%
Frontenac Gris											665	665	665	665	1	640	1	3.9%
Geneva Red (GR7)	700	560			575							612	560	700	3	595	3	2.8%
Gewurztraminer	1800			1700	1650			1700	1700	2000	1750	1757	1650	2000	7	1739	9	1.0%
Grüner Veltliner				1600		1800		1800				1733	1600	1800	3	1700	4	2.0%
Hybrid - Red		475	300		650		450			400	500	463	300	650	6	404	7	14.6%
Hybrid - White					450		400			400	500	438	400	500	4	390	5	12.2%
Isabella					500						540	520	500	540	2	495	2	5.1%
Ives		560							500			530	500	560	2	480	2	10.4%
LaCrescent											800	800	800	800	1	640	1	25.0%
Lemberger			1700	1600	1750	2000	1550	1800	1700	1350	2000	1717	1350	2000	9	1625	10	5.6%
Leon Millot	700			625					685			670	625	700	3	653	3	2.6%
Marechal foch	700			625					690		700	679	625	700	4	662	5	2.5%

Marquette	900	560				1000					700	790	560	1000	4	703	3	12.3%
Merlot	1700			1900	2000	2250	1800	2000		1900	2200	1969	1700	2250	8	1894	9	3.9%
Native - Red					400						275	338	275	400	2	325	2	3.8%
Native - White					400						275	338	275	400	2	325	2	3.8%
Niagara	340			300	400		350		450	400	375	374	300	450	7	350	8	6.7%
Noiret	700			600				675		700	875	710	600	875	5	705	5	0.7%
Pinot blanc						1700						1700	1700	1700	1	1513	2	12.4%
Pinot gris	1800			1700	1900	2000	1700	1800	1850	1800	1750	1811	1700	2000	9	1760	10	2.9%
Pinot noir	1900		2000	1900	1800	2000		2000	2200	1900	2200	1989	1800	2200	9	1960	10	1.5%
Pinot noir, sparkling											1750	1750	1750	1750	1	1650	1	6.1%
Riesling	1600			1400	1650	1850	1500	1650	1550	1800	1600	1622	1400	1850	9	1580	11	2.7%
Rougeon	400	475		500							625	500	400	625	4	508	6	-1.6%
Saint Laurent								1800				1800	1800	1800	1	n/a	n/a	n/a
Sauvignon blanc				1700	1900			1750				1783	1700	1900	3	1783	3	0.0%
Seyval	600			700	650		650					650	600	700	4	640	5	1.6%
St. Croix	800											800	800	800	1	800	1	0.0%
Syrah				1900	2000			2100				2000	1900	2100	3	1917	3	4.3%
Traminette	950		700	800			700	750			800	783	700	950	6	800	7	-2.1%
Valvin muscat				900		1100	850	900	1000		800	925	800	1100	6	880	5	5.1%
Vidal blanc	600			600	650		700		700			650	600	700	5	643	7	1.1%
Vidal blanc, late harvest	1650											1650	1650	1650	1	1650	1	0.0%
Vignoles (Ravat)	800			800	750		800	800	850			800	750	850	6	769	8	4.0%
Vincent		560		600	550				675		700	617	550	700	5	592	5	4.2%
Vinifera - Red					1500					800	700	1000	700	1500	3	750	4	33.3%
Vinifera - White					1400					800	700	967	700	1400	3	800	4	20.8%
Vinifera (other)			700			1500	1200					1133	700	1500	3	1000	3	13.3%
Zweigelt				1900				2100			1500	1833	1900	2100	3	1800	4	1.9%

Avg price down more than 0.5% from '21

Avg price 0.5% change or less from '21

Avg price up more than 0.5% from '21

Different # of responses from '21

Note:

1. Some 'premium' prices may not be listed. Some processors may have sliding price scales based on brix or other factors.
2. If in doubt, check with the buyer. We have made every effort to be accurate, but the range of price categories was edited.
3. The 'average' price listed is merely an average of the stated prices. It is not weighted based on tons purchased at each price.
4. The change in price is based on the prices received for that variety. If more or fewer prices are listed in a given year, that can influence the percentage change.