

2021 Finger Lakes Grape Price Survey

Name	Anthony Road	Bully Hill Vineyards	E & J Gallo	Fox Run Vineyards	Fulkerson Winery	Glenora Wine Cellars	Heron Hill Winery	Hunt Country Vineyards	Inspire Moore	Lakewood Vineyards	Red Newt	Spring Ledge (Royal)	Swedish Hill Vineyard	Average	Low	High	# of Responses	2020 Avg Price	# of 2020 responses	% change
Aromella					400								640	520	400	640	2	550	2	-5.5%
Aurore		440	365		420							295		380	295	440	4	386	4	-1.6%
Baco Noir		650	510		600	625	650			625				610	510	650	6	610	6	0.0%
Cabernet franc	1300	1500		2000	1700	1600	1500	1700	2000	1525	1900		1800	1684	1300	2000	11	1630	10	3.3%
Cabernet Sauvignon		1700			1700	1750	1700	1800	2000		1900		2000	1819	1700	2000	8	1764	7	3.1%
Castel		700												700	700	700	1	700	1	0.0%
Catawba		340	300		340	350		350		400		350	360	349	300	400	8	341	8	2.4%
Cayuga White		600		600	500	600	650	600	575	600		500	640	587	500	650	10	573	10	2.4%
Chambourcin		700						800					900	800	700	900	3	750	2	6.7%
Chancellor		700			600									650	600	700	2	650	2	0.0%
Chardonel		750												750	750	750	1	750	1	0.0%
Chardonnay	1400	1300		1400	1400	1400	1500	1400	1500	1400			1400	1410	1300	1500	10	1381	9	2.1%
Chelois		900												900	900	900	1	900	1	0.0%
Colobel		700												700	700	700	1	563	2	24.4%
Concord		360	325		325			275		375		330	315	329	275	375	7	314	9	4.9%
Corot noir					600			600					600	600	600	600	3	583	3	2.9%
De Chaunac		400			525			500		475				475	400	525	4	500	4	-5.0%
Delaware		400			400					475				425	400	475	3	425	3	0.0%
Diamond					500							300	525	442	300	525	3	400	3	10.4%
Dornfelder					1600									1600	1600	1600	1	1600	1	0.0%
Elvira			310									340		325	310	340	2	315	2	3.2%
Frontenac		500								900				700	500	900	2	700	2	0.0%
Frontenac Gris													640	640	640	1	600	1	6.7%	
Geneva Red (GR7)		700	510			575								595	510	700	3	595	3	0.0%
Gewurztraminer	1600	1800			1700	1650	1700		1900	1650	2000		1650	1739	1600	2000	9	1713	8	1.5%
Golden Muscat					400									400	400	400	1	383	3	4.3%
Gruner Veltliner	1600				1600		1800		1800					1700	1600	1800	4	1700	2	0.0%

Himrod					700								700	700	700	1	700	1	0.0%		
Hybrid - Red			450	300		450		450			400	375	400	404	300	450	7	411	8	-1.7%	
Hybrid - White						450		400			400	300	400	390	300	450	5	380	5	2.6%	
Isabella						475							515	495	475	515	2	475	2	4.2%	
Ives			510							450				480	450	510	2	468	2	2.7%	
LaCrescent													640	640	640	1	600	1	6.7%		
Lakemont					500									500	500	500	1	500	1	0.0%	
Lemberger	1400				1700	1600	1550	1900	1550	1800	1600	1350		1800	1625	1350	1900	10	1506	9	7.9%
Leon Millot		700				625					635			653	625	700	3	650	3	0.5%	
Marechal foch		700				625		650			635			700	662	625	700	5	640	5	3.4%
Marquette		900	510											700	703	510	900	3	775	2	-9.2%
Melody														640	640	640	1	600	1	6.7%	
Merlot	1700	1700				1900	1800	2250	1800	2000		1900		2000	1894	1700	2250	9	1869	8	1.4%
Muscat ottonel						1000	1000								1000	1000	1000	2	1000	2	0.0%
Native - Red						400								250	325	250	400	2	300	2	8.3%
Native - White						400								250	325	250	400	2	300	2	8.3%
Niagara		340				300	400		350		375	400	285	350	350	285	400	8	348	9	0.6%
Noiret		700				600				675		700		850	705	600	850	5	688	4	2.5%
Organic													525		525	525	525	1	500	1	5.0%
Pinot blanc						1450	1575								1513	1450	1575	2	1513	2	0.0%
Pinot gris	1600	1800				1700	1900	1900	1700	1800	1750	1800		1650	1760	1600	1900	10	1747	9	0.7%
Pinot noir	2000	1900			2000	1900	1700	2000		2000	2200	1900		2000	1960	1700	2200	10	1933	9	1.4%
Pinot noir, sparkling														1650	1650	1650	1650	1	1800	2	-8.3%
Riesling	1500	1600	1650			1400	1525	1650	1500	1650	1500	1800		1600	1580	1400	1800	11	1519	9	4.0%
Rosette						375									375	375	375	1	375	1	0.0%
Rougeon	575	400	425			500	550							600	508	400	600	6	529	6	-3.9%
Saint Laurent										1800					1800	1800	1800	1	N/A	0	N/A
Sangiovese						1825									1825	1825	1825	1	1825	1	0.0%
Sauvignon blanc						1700	1900				1750				1783	1700	1900	3	1800	2	-0.9%
Saperavi		1900													1900	1900	1900	1	1900	1	0.0%
Seyval		600				700	600	650	650						640	600	700	5	630	5	1.6%
St. Croix		800													800	800	800	1	800	1	0.0%
Syrah						1900	1750			2100					1917	1750	2100	3	1825	2	5.0%
Traminette		950				700	800		900	700	750			800	800	700	950	7	786	7	1.8%
Valvin muscat						900				850	900	1000			880	750	1000	5	888	4	-0.8%
Verdelet		600													600	600	600	1	600	1	0.0%
Vidal blanc		600				600	650	600	650			650			643	600	750	7	621	7	3.4%
Vidal blanc, late harvest		1650													1650	1650	1650	1	1650	1	0.0%
Vignoles	600	800				800	750			800	800	800		800	769	600	800	8	779	7	-1.3%

Vignoles Late Harvest	1200													1200	1200	1200	1	1600	1	-25.0%
Vincent			510		600	525				625			700	592	510	700	5	582	5	1.7%
Vinifera - Red	600					1000					800		600	750	600	1000	4	725	4	3.4%
Vinifera - White	600										800		600	800	600	1200	4	729	4	9.8%
Vinifera (other)				700			1100	1200						1000	700	1200	3	1000	3	0.0%
Viognier													1650	1650	1650	1650	1	1600	1	3.1%
Zweigelt					1900					2100			1400	1800	1400	2100	3	1650	2	9.1%

Avg price down more than 0.5% from '20

Avg price 0.5% change or less from '20

Avg price up more than 0.5% from '20

Different # of responses from '20

Note:

1. Some 'premium' prices may not be listed. Some processors may have sliding price scales based on brix or other factors.
2. Where there are multiple prices for a variety, the high and low prices are listed. Higher prices may have different quality standards, harvesting methods, etc.
3. If in doubt, check with the buyer. We have made every effort to be accurate, but the range of price categories was edited.
4. The 'average' price listed is merely an average of the stated prices. It is not weighted based on tons purchased at each price.
5. The change in price is calculated based on the prices received for that variety. If more or fewer prices are listed in a given year, that can influence the percentage change.