

2019 Finger Lakes Grape Price Survey

Prices/ton

Name	Anthony Road	Bully Hill Vineyards	Chateau Lafayette Reneau	Constellation Wines	Fox Run Vineyards	Fulkerson Winery	Glenora Wine Cellars	Hazlitt's Red Cat Cellars	Hazlitt 1852 Vineyards	Heron Hill Winery	Hunt Country Vineyards	Knapp Winery	Lakewood Vineyards	Pleasant Valley Wine Compan	Red Newt	Swedish Hill Vineyard	Low	High
Aromella																650	650	650
Aurore		440		425		420								400			285	440
Baco Noir		650	625	510		600	625			650		625	625	500			500	650
Cabernet franc	1300	1500	1500		1800	1700	1500			1500	1700	1500	1500	750	1350	1800	750	1800
Cabernet Sauvignon		1700	1750			1700	1750			1700	1800	1750			1900	1850	1700	1900
Castel		700												650			650	700
Catawba		290	350	290		340	350		355		350	350	400	280		350	280	400
Cayuga White		600	600	525	600	500	600			650	600	600	600	550		525	500	650
Chambourcin		700									800					825	700	825
Chancellor		700				600											600	700
Chardonel		750															750	750
Chardonnay	1400	1300	1350		1325	1400	1350			1500	1400	1350	1400	1300		1450	1300	1500
Chelois		900															900	900
Colobel		700		425										500			425	700
Concord		340		230		300		250	300		275		375	230		290	230	375
Corot noir						600					600			550		550	550	600
De Chaunac						525					500		475				475	525
Delaware						400							475	425			400	475
Diamond						500								250		425	250	500
Dornfelder						1600											1600	1600
Elvira				300										240			240	350
Fredonia																	265	265
Frontenac		500											900				500	900
Frontenac Gris																600	600	600
Geneva Red (GR7)		700	575	510			575					575		550			510	700

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Gewurztraminer	1600	1800	1650			1700	1650			1700		1650	1650	1200	2000	1700	1200	2000
Golden Muscat						400			375							375	375	400
Gruner Veltliner						1600				1800							1600	1800
Himrod						700											700	700
Hybrid - Red			450	425			450		530		450	450				400	380	530
Hybrid - White			450				450				400	450				400	300	450
Isabella			475				475					475		300		460	300	475
Ives				510									425				425	510
LaCrescent																650	650	650
Lakemont						500											500	500
Lemberger	1400		1450		1800	1600	1450			1400	1550	1450	1600		1350	1700	1350	1800
Leon Millot		700				625							625				625	700
Marechal foch		700				625				600			625			700	600	700
Marquette		900														700	700	900
Melody																600	600	600
Merlot	1700	1700	1700			1900	1700			2250	1800	1700			1900	2000	1700	2250
Muscat ottonel			1000				1000			1000		1000					1000	1000
Native - Red			400				400					400					400	400
Native - White			400				400					400					400	400
Niagara		340	400			300	400		355		350	400	375	225	400	275	225	400
Noiret		650				600								400	700	825	400	825
Organic																	475	475
Pinot blanc			1450				1450			1575		1450					1450	1575
Pinot gris	1700	1800	1700			1700	1700			1800	1700	1700	1700	1100	1800	1700	1100	1800
Pinot noir	2000	1900	1700		1600	1900	1700			2000		1700	2200	1200	1900	2000	1200	2200

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Pinot noir, sparkling																1700	1700	1700
Riesling	1600	1600	1500		1700	1400	1500			1475	1500	1500	1500	1200	1800	1300	1200	1800
Rosette						375											375	375
Rougeon	650	500	550	425		500	550					550		400		550	400	650
Sangiovese			1825				1825					1825					1825	1825
Sauvignon blanc			1700			1700	1700					1700					1700	1700
Saperavi		1900	750				750					750					750	1900
Seyval		550	600			700	600			650	650	600		500			500	700
St. Croix		800															800	800
Syrah			1750			1900	1750					1750					1750	1900
Traminette		950			700	900			800	900	700					600	600	950
Valvin muscat						900					850		1000			900	850	1000
Verdelet		600												750			600	750
Vidal blanc		600	650			600	650			600	650	650	650	500		600	500	650
Vidal blanc, late harvest		1650												2000			1650	2000
Vignoles (Ravat)	900	800	750			800	750				800	750	800	450		800	450	900
Vignoles Late Harvest	1600																1600	1600
Vincent			525	510		600	525					525	625			650	500	650
Vinifera - Red			1000				1000					1000				600	600	1000
Vinifera - White			1200	415			1200					1200				500	415	1200
Vinifera (other)										1100	1200						1100	1200
Viognier																1700	1700	1700
Zweigelt						1900										1700	1700	1900

Note:

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Fulkerson Winery
Glenora Wine Cellars
Hazlitt's Red Cat Cellars
Hazlitt 1852 Vineyards
Heron Hill Winery
Hunt Country Vineyards
Knapp Winery
Lakewood Vineyards
Pleasant Valley Wine Company
Red Newt
Swedish Hill Vineyard
Low
High

1. Some 'premium' prices may not be listed. Some processors may have sliding price scales, based on brix.
2. Where there are multiple prices for a variety, the high and low prices are listed. Higher prices may have different quality standards, harvesting methods, etc.
3. If in doubt, check with the buyer. We have made every effort to be accurate, but the range of price categories was edited.
4. The 'average' price listed is merely an average of the stated prices. It is not weighted based on tons purchased at each price.