

## 2017 Finger Lakes Grape Price Survey

Prices/ton

Name	Anthony Road	Bully Hill Vineyards	Chateau Lafayette Reneau	Constellation Brands	Fox Run Vineyards	Fulkerson Winery	Glenora Wine Cellars	Hazlitt 1852 Vineyards	Heron Hill Winery	Knapp Winery	Lakewood Vineyards	Spring Ledge (Royal)	Swedish Hill Vineyard	Average	Low	High
Aromella													700	<b>700</b>	700	700
Aurore		440		420		420						285		<b>391</b>	285	440
Baco Noir		650	625	510		600	625		600	625	625			<b>608</b>	510	650
Cabernet franc, high	1300	1500	1500	2000	1600	1700	1500		1800	1500	1500		1800	<b>1609</b>	1300	2000
Cabernet franc, low				1800					1500				1650	<b>1650</b>	1500	1800
Cabernet Sauvignon		1700	1750			1700	1750		1700	1750			1850	<b>1743</b>	1700	1850
Castel		700												<b>700</b>	700	700
Catawba, high		290	350	290		340	350	355		350	400	385	335	<b>345</b>	290	400
Catawba, low								300						<b>300</b>	300	300
Cayuga White	600	600	600	550	600	500	600		650	600	600	500	525	<b>577</b>	500	650
Cayuga White (Night)													600	<b>600</b>	600	600
Chambourcin		700											950	<b>825</b>	700	950
Chancellor		700				600								<b>650</b>	600	700
Chardonel		750												<b>750</b>	750	750
Chardonnay, high	1400	1300	1350		1300	1400			1475	1350	1400		1500	<b>1386</b>	1300	1500
Chardonnay, low							1350		1500				1300	<b>1383</b>	1300	1500
Chelois		900												<b>900</b>	900	900
Colobel		700		425										<b>563</b>	425	700
Concord, high								300						<b>300</b>	300	300
Concord, low		340		240		300		250			375	240	285	<b>285</b>	240	375
Corot noir						600							550	<b>575</b>	550	600
De Chaunac						525					475			<b>500</b>	475	525
Delaware, high											700			<b>700</b>	700	700
Delaware, low				300		400					475			<b>392</b>	300	475
Diamond						500							450	<b>475</b>	450	500

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Diamond (Night)													500	<b>500</b>	500	500
Dornfelder						1600								<b>1600</b>	1600	1600
Elvira				300								350		<b>325</b>	300	350
Frontenac		700									900		700	<b>767</b>	700	900
Geneva Red (GR7)		650	575	510			575			575				<b>577</b>	510	650
Gewurztraminer, high	1600	1800	1650			1700	1650		1800	1650	1650		1700	<b>1689</b>	1600	1800
Gewurztraminer, low									1700					<b>1700</b>	1700	1700
Golden Muscat, high						400		375					385	<b>387</b>	375	400
Golden Muscat, low								300						<b>300</b>	300	300
Gruener Veltliner						1600			1800					<b>1700</b>	1600	1800
Himrod						700								<b>700</b>	700	700
Hybrid - Red			450	425			450	530		450		380	500	<b>455</b>	380	530
Hybrid - Red, low								450						<b>450</b>	450	450
Hybrid - White			450				450			450		300	500	<b>430</b>	300	500
Isabella			475				475			475			450	<b>469</b>	450	475
Ives				510							425			<b>468</b>	425	510
LaCrescent													700	<b>700</b>	700	700
Lakemont						500								<b>500</b>	500	500
Lemberger	1300		1450	1800	1300	1600	1450		1400	1450	1600		1600	<b>1495</b>	1300	1800
Leon Millot		700				625					625			<b>650</b>	625	700
Marechal foch		700				625			600		625		725	<b>655</b>	600	725
Marquette		900											700	<b>800</b>	700	900
Melody													600	<b>600</b>	600	600
Merlot	1700	1500	1700			1900	1700		2375	1700			2000	<b>1822</b>	1500	2375
Muscat ottonel			1000				1000		1000	1000				<b>1000</b>	1000	1000

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Native - Red			400				400			400			225	<b>356</b>	225	400
Native - White			400	415			400			400			225	<b>368</b>	225	415
Niagara, high			400				400	355		400			325	<b>376</b>	325	400
Niagara, low		340		240		300	400	300			375	235	275	<b>308</b>	235	400
Noiret		650				600							875	<b>708</b>	600	875
Organic												475		<b>475</b>	475	475
Pinot blanc			1450				1450		1575	1450				<b>1481</b>	1450	1575
Pinot gris	1700	1800	1700			1700	1700		1700	1700	1700		1750	<b>1717</b>	1700	1800
Pinot noir	2000	1900	1700		1600	1900	1700		2000	1700	2200		2000	<b>1870</b>	1600	2200
Pinot noir, sparkling													1800	<b>1800</b>	1800	1800
Riesling, high	1750	1600	1500	1600	1500	1700	1500		1650	1500	1500		1550	<b>1577</b>	1500	1750
Riesling, low									1475				1400	<b>1438</b>	1400	1475
Riesling, sparkling													1500	<b>1500</b>	1500	1500
Rosette						375								<b>375</b>	375	375
Rougeon	650	650	550	425		500	550			550			550	<b>553</b>	425	650
Sangiovese			1825				1825			1825				<b>1825</b>	1825	1825
Sauvignon blanc						1700								<b>1700</b>	1700	1700
Seyval		550	600			700	600		650	600				<b>617</b>	550	700
St. Croix		800												<b>800</b>	800	800
St. Vincent				435										<b>435</b>	435	435
Syrah			1750			1900	1750			1750				<b>1788</b>	1750	1900
Traminette - high								800	900				950	<b>883</b>	800	950
Traminette -low		950			700	900		600					800	<b>790</b>	600	950
Valvin muscat						900					1000			<b>950</b>	900	1000
Valvin muscat (Night)													900	<b>900</b>	900	900

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Verdelet		700												<b>700</b>	700	700
Vidal blanc		600	650			600	650		600	650	625		700	<b>634</b>	600	700
Vidal blanc, late harvest		1650												<b>1650</b>	1650	1650
Vignoles (Ravat)	900	800	750			800	750			750	800		875	<b>803</b>	750	900
Vignoles Late Harvest	1600													<b>1600</b>	1600	1600
Vincent			525	510		600	525			525	610	550	700	<b>568</b>	510	700
Vinifera - Red			1000				1000			1000			750	<b>938</b>	750	1000
Vinifera - White			1200				1200			1200			750	<b>1088</b>	750	1200
Vinifera (other)					700									<b>700</b>	700	700
Viognier													1800	<b>1800</b>	1800	1800
Zweigelt						1900							1600	<b>1750</b>	1600	1900

Note:

1. Some 'premium' prices may not be listed. Some processors may have sliding price scales, based on brix.
2. Where there are multiple prices for a variety, the high and low prices are listed. Higher prices may have different quality standards, harvest date, etc.
3. If in doubt, check with the buyer. We have made every effort to be accurate, but the range of price categories was edited.
4. The 'average' price listed is merely an average of the stated prices. It is not weighted based on tons purchased at each price.