

2015 Finger Lakes Grape Price Survey

Prices/ton

Name	Anthony Road	Bully Hill Vineyards	Constellation Wines	Fox Run Vineyards	Fulkerson Winery	Glenora Wine Cellars	Hazlitt 1852 Vineyards	Heron Hill Winery	Hunt Country Vineyards	Lakewood Vineyards	Lucas Vineyards	Spring Ledge (Royal)	Swedish Hill Vineyard	Average	Low	High	# of Responses	2014 Avg Price	% change
Aromella													850	850	850	1	750	13.3%	
Aurore		440	415		420							285		390	285	440	4	390	0.0%
Baco Noir		650	510		600	600		600		600	650			601	510	650	7	601	0.0%
Cabernet franc, high	1300	800	1800	1250	1400	1400		1475	1500	1475			1675	1408	800	1800	10	1384	1.7%
Cabernet franc, low													1400	1400	1400	1	1075	30.2%	
Cabernet sauvignon		1500			1400	1700		1650	1800	1400			1800	1607	1400	1800	7	1622	-0.9%
Castel		700			700									700	700	700	2	595	17.6%
Catawba, high		290	280		340	350	355		375	400	344	220	325	328	220	400	10	341	-3.7%
Cayuga White		600	415	600	500	575		600	600	600		500	475	547	415	600	10	552	-1.0%
Cayuga White (Night)													550	550	550	1	550	0.0%	
Chambourcin		700			800				750				875	781	700	875	4	765	2.1%
Chancellor		700			600									650	600	700	2	650	0.0%
Chardonei		750												750	750	750	1	750	0.0%
Chardonnay, high	1400	1200		1225	1100	1250		1400	1500	1250	1250		1475	1305	1100	1500	10	1267	3.0%
Chardonnay, low													1100	1100	1100	1	1050	4.8%	
Chelois		900												900	900	900	1	900	0.0%
Colobel		700	425		600									575	425	700	3	575	0.0%
Concord, high										450				450	450	450	1	450	0.0%
Concord, low		340	220		300		355		275	375		230	275	281	156	375	9	299	-6.1%
Corot noir					600				600		700		550	613	550	700	4	556	10.1%
De Chaunac					450				450	475	630			501	450	630	4	506	-1.0%
Delaware, high										700				700	700	700	1	675	3.7%
Delaware, low			295		350					475				373	295	475	3	336	11.0%
Diamond					460								435	448	435	460	2	450	-0.6%
Diamond (Night)													490	490	490	490	1	500	-2.0%
Dornfelder					1200									1200	1200	1200	1	1200	0.0%
Elvira		290	300									250		280	250	300	3	280	0.0%
Frontenac		650								900				775	650	900	2	900	-13.9%
Geneva Red (GR7)		650	510			550					630			585	510	650	4	570	2.6%
Gewurztraminer, high													1625	1625	1625	1625	1	1600	1.6%
Gewurztraminer, low	1600	1400			1600	1600		1650		1600	1550		1500	1563	1400	1650	8	1536	1.7%
Golden Muscat, high					400		375						375	383	375	400	3	388	-1.1%
Gruner Veltliner					1500									1500	1500	1500	1	1600	-6.3%
Himrod					700									700	700	700	1	700	0.0%
Hybrid - Red			425			450	350		450		500	285	275	391	275	500	7	362	8.0%
Hybrid - White						450			500			300	275	381	275	500	4	395	-3.5%
Isabella						475							450	463	450	475	2	450	2.8%

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Ives		350								450				400	350	450	2	400	0.0%
Lakemont					500									500	500	500	1	500	0.0%
Labrusca - white													150	150	150	1	175	-14.3%	
Landot noir													600	600	600	1	600	0.0%	
Lemberger	1300			1300	1400			1400		1500			1500	1400	1300	1500	6	1433	-2.3%
Leon Millot		700			625					625				650	625	700	3	642	1.3%
Marechal foch		700			600			600		625			700	645	600	700	5	700	-7.9%
Marquette		650												650	650	650	1	N/A	N/A
Melody													550	550	550	1	550	0.0%	
Merlot	1700	1500			1700	1700		1900	1800				2000	1757	1500	2000	7	1756	0.1%
Muscat ottonel						1000								1000	1000	1000	1	N/A	N/A
Native - Red						400							200	300	200	400	2	313	-4.0%
Native - White			415			400							200	338	200	415	3	338	0.2%
Niagara, high													325	325	325	1	335	-3.0%	
Niagara, low		340	250		300	400	355		350	375	344	210	250	317	210	400	10	318	-0.2%
Noiret, high		650			600		500		700				860	662	500	860	5	697	-5.0%
Non-contracted varieties												200		200	200	200	1	N/A	N/A
Organic												500		500	500	500	1	550	-9.1%
Pinot blanc						1400		1525						1463	1400	1525	2	1413	3.5%
Pinot gris, high	1700	1500			1550			1525	1700	1650			1750	1625	1500	1750	7	1606	1.2%
Pinot noir, high	2000	1650		1600	1550	1650		1600	2200	1750			1900	1767	1550	2200	9	1760	0.4%
Pinot noir, sparkling													1725	1725	1725	1725	1	N/A	N/A
Riesling, high	1750	1400	1600	1500	1500	1475		1475	1750	1500			1500	1545	1400	1750	10	1500	3.0%
Riesling, low													1200	1200	1200	1200	1	1100	9.1%
Riesling, sparkling													1350	1350	1350	1350	1	1400	-3.6%
Rosette					375									375	375	375	1	450	-16.7%
Rougeon	650	650	425		500	525							500	542	425	650	6	542	0.0%
Sangiovese						1825								1825	1825	1825	1	1825	0.0%
Sauvignon blanc					1500									1500	1500	1500	1	1600	-6.3%
Seyval		550			700	600		600	600					610	550	700	5	578	5.6%
St. Croix		800												800	800	800	1	800	0.0%
St. Vincent			435		500									468	435	500	2	468	0.0%
Syrah						1750								1750	1750	1750	1	1750	0.0%
Traminette - high							800	900					875	858	800	900	3	900	-4.6%
Traminette -low		950		700	900								650	800	650	950	4	804	-0.5%
Valvin muscat					900			1000	750	1000			750	880	750	1000	5	794	10.8%
Valvin muscat (Night)													850	850	850	850	1	800	6.3%

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Verdelet		700			400									550	400	700	2	505	8.9%
Vidal blanc		600			600	625		600	700	600			700	632	600	700	7	608	3.9%
Vidal blanc, late harvest		1650												1650	1650	1650	1	1650	0.0%
Vignoles (Ravat)	900	800			800	650			750	750			750	771	650	900	7	733	5.2%
Vignoles Late Harvest	1600													1600	1600	1600	1	1600	0.0%
Vincent					600	525				600		550	600	575	525	600	5	581	-1.1%
Vinifera (other)				700		1000			1200				550	863	550	1200	4	880	-2.0%
Viognier													1725	1725	1725	1	1725	0.0%	
Zweigelt					1500									1500	1500	1500	1	1500	0.0%

Color coding: Avg price down more than 0.5% from '14

Avg price within 0.5% of '14

Avg price up more than 0.5% from '14

Note:

1. Some 'premium' prices may not be listed. Some processors may have sliding price scales, based on brix.
2. Where there are multiple prices for a variety, the high and low prices are listed. Higher prices may have different quality standards, harvesting methods, etc.
3. If in doubt, check with the buyer. We have made every effort to be accurate, but the range of price categories was edited.
4. The 'average' price listed is merely an average of the stated prices. It is not weighted based on tons purchased at each price.