

# 2013 Finger Lakes Grape Price Survey

Prices/ton

Variety																		Average	Low	High	# of Responses	2012 Avg Price	% change	
Aromella																		750	750	750	1	0	N/A	
Aurore		440		415			300											285	360	285	440	4	385	-6.5%
Baco Noir		650		510	600		600	550						600	650			280	555	280	650	8	569	-2.4%
Cabernet franc, high	1200	800	1200		1750		1400	1100		1350	1400	1500	1200	1250				1650	1317	800	1750	12	1263	4.2%
Cabernet franc, low																		1300	1300	1300	1	1100	18.2%	
Cabernet sauvignon		1200	1800		1850		1400	1700		1700	1800	1800		1400				1800	1645	1200	1850	10	1648	-0.2%
Castel		700		385			700												595	385	700	3	700	-15.0%
Catawba, high		290		280	350		340	355	350					400	344	350	270	350	334	270	400	11	338	-1.0%
Catawba, low								350	245										298	245	350	2	0	N/A
Cayuga White	600	600	560	415	600	600	500	575		600	550	500		550		575	500	500	548	415	600	15	570	-3.8%
Cayuga White (Night)																	550	550	550	550	1	0	N/A	
Chambourcin		700			885		800			700							850	860	799	700	885	6	789	1.3%
Chancellor		700			700		600												667	600	700	3	667	0.0%
Chardonel		750																	750	750	750	1	750	0.0%
Chardonnay, high	1400	1200	1200		1550	1125	1100	1150		1300	1250	1400	1225	1250		1200	1450	1450	1271	1100	1550	14	1248	1.9%
Chardonnay, low																	1000	1000	1000	1000	1	950	5.3%	
Chelois		900			675														788	675	900	2	788	0.0%
Colobel		700		425	700		600												606	425	700	4	667	-9.1%
Concord, high		340			275	325		300	355	275				450		300	275	285	318	275	450	10	324	-1.7%
Concord, low									245					375					310	245	375	2	375	-17.3%
Corot noir				425			600			600					700		600		585	425	700	5	631	-7.3%
De Chaunac					450		450			450				475	630	450			484	450	630	6	491	-1.4%
Delaware, high					295	400		350		450							675		403	225	675	7	414	-2.7%
Delaware, low														475					475	475	475	1	450	5.6%
Diamond					550		460								450		450		478	450	550	4	462	3.4%
Diamond (Night)																	500		500	500	500	1	0	N/A
Dornfelder							1200												1200	1200	1200	1	1200	0.0%
Dutchess				415															415	415	415	1	0	N/A
Elvira, (ripe) high		290			300											250			280	250	300	3	292	-4.0%
Foch		700					600					600				625			625	600	700	5	633	-1.3%
Frontenac														700					700	700	700	1	0	N/A
Geneva Red (GR7)		650			510			550								630			585	510	650	4	602	-2.8%
Gewurztraminer, high	1600	1200			1700	1000	1600	1600									1500		1510	1000	1700	10	1499	0.7%
Gewurztraminer, low																	1400		1400	1400	1400	1	1475	-5.1%
Golden Muscat, high									375								350		363	350	375	2	375	-3.3%
Golden Muscat, low									300								350		325	300	350	2	0	N/A
Gruener Veltliner							1500				1700								1600	1500	1700	2	0	N/A
Himrod							700												700	700	700	1	700	0.0%
Hybrid - Red, high		300			425			450	500	450					630		285	350	424	285	630	8	454	-6.7%
Hybrid - Red, low					425				345								350		373	345	425	3	0	N/A
Hybrid - White		300			415			450		500							280	350	383	280	500	6	410	-6.7%
Isabella					425			475									465		455	425	475	3	475	-4.2%
Ives		350												450					400	350	450	2	400	0.0%
Lakemont							500												500	500	500	1	500	0.0%



Landot noir																		600	600	600	600	1	535	12.1%	
Lemberger, high	1300					1400				1300	1500		1500					1500	1417	1300	1500	6	1417	0.0%	
Leon Millot		700			625	625							625	600					635	600	700	5	635	0.0%	
Marechal foch		700			625													700	675	625	700	3	642	5.2%	
Melody																		550	550	550	550	1	550	0.0%	
Merlot, high	1700	1500	2000		2000	1700	1700		1700	1800	2000							2000	1810	1500	2000	10	1808	0.1%	
Muscat ottonel					1600														1600	1600	1600	1	0	N/A	
Native - Red		200					400											225	275	200	400	3	313	-12.0%	
Native - White		200					400											275	292	200	400	3	313	-6.7%	
Niagara, high		340		250	350		300	400	355	350					375	344	350	240	335	332	240	400	12	326	1.9%
Niagara, low									245									285	265	245	285	2	335	-20.9%	
Noiret, high		650		425	650		600		500	700	600					650		860	626	425	860	9	680	-7.9%	
Noiret, low				425			600		340									860	556	340	860	4	0	N/A	
Organic Blend																550			550	550	550	1	600	-8.3%	
Pinot blanc								1300											1300	1300	1300	1	1413	-8.0%	
Pinot gris, high	1600	1500				1550			1700	1500			1650					1725	1604	1500	1725	7	1619	-0.9%	
Pinot noir, high	2000	1650			1750	1600	1550	1650			1600		1700	1700	1700			1600	1682	1550	2000	11	1660	1.3%	
Pinot noir, sparkling																		1900	1900	1900	1900	1	1600	18.8%	
Riesling, high	1600	1300	1500		1750	1300	1500	1450		1500	1400	1400	1600	1400		1500		1500	1479	1300	1750	14	1477	0.1%	
Riesling, low																		1100	1100	1100	1100	1	1000	10.0%	
Riesling, sparkling																		1400	1400	1400	1400	1	1400	0.0%	
Rosette							375	525											450	375	525	2	450	0.0%	
Rougeon	600	650		425			500	525				450						535	526	425	650	7	552	-4.6%	
Sangiovese								1825											1825	1825	1825	1	1825	0.0%	
Sauvignon blanc						1500													1500	1500	1500	1	0	N/A	
Seigfried				415															415	415	415	1	0	N/A	
Seyval		550		415	650		700	600		600		700				650			608	415	700	8	613	-0.7%	
St. Croix		800																	800	800	800	1	800	0.0%	
St. Vincent				435			500												468	435	500	2	500	-6.5%	
Syrah			2000				1750												1875	1750	2000	2	1750	7.1%	
Traminette - high		950			875		900		800		800							900	871	800	950	6	866	0.6%	
Traminette -low						700			600									700	667	600	700	3	700	-4.8%	
Valvin muscat				415			900						1000					700	754	415	1000	4	865	-12.9%	
Valvin muscat (Night)										750								785	768	750	785	2	0	N/A	
Verdelet		700		415			400												505	400	700	3	550	-8.2%	
Vidal blanc		600			675		600	600				700		500				700	625	500	700	7	607	2.9%	
Vidal blanc, late harvest		1650																	1650	1650	1650	1	1650	0.0%	
Vignoles (Ravat)	850	800			850		800	600		750		900		700				700	772	600	900	9	718	7.6%	
Vignoles Late Harvest	1600																		1600	1600	1600	1	1600	0.0%	
Vincent							600	525					600		625	600	600		592	525	625	6	590	0.3%	
Vinifera (other)		500				700		1000		1200								400	760	400	1200	5	820	-7.3%	
Viognier																	1725		1725	1725	1725	1	1700	1.5%	
Zweigelt						1500													1500	1500	1500	1	0	N/A	

Note:

1. Some 'premium' prices may not be listed. Some processors may have sliding price scales, based on brix.
2. Where there are multiple prices for a variety, the high and low prices are listed. Higher prices may have different quality standards, harvesting methods, etc.
3. If in doubt, check with the buyer. We have made every effort to be accurate, but the range of price categories was edited.
4. The 'average' price listed is merely an average of the stated prices. It is not weighted based on tons purchased at each price.