

2011 Finger Lakes Grape Price Survey

Prices/ton



Cornell University
Cooperative Extension
Finger Lakes Grape Program

	Anthony Road	Bully Hill Vineyards	Constellation Wines	Cliffstar	Fall Bright	Fox Run Vineyards	Fulkerson Winery	Glenora Wine Cellars	Hazlitt 1852 Vineyards	Heart & Hands Winery	Heron Hill Winery	Hunt Country Vineyards	Inspire Moore	Lakewood Vineyards	Lucas Vineyards	Miles Wine Cellars	Spring Ledge (Royal)	Swedish Hill Vineyard	Average	Low	High	# of Responses	2010 Avg Price	% change
Aurore		440	415		600		300										325		416	300	600	5	370	12.4%
Baco Noir		650	510				600	525		600				600	650		280		552	280	650	8	607	-9.1%
Cabernet franc, high	1000	800			1700	1000	1400	1100			1450	1350	1000	1200		1400		1600	1250	800	1700	12	1264	-1.1%
Cabernet franc, low																800		1000	900	800	1000	2	875	2.9%
Cabernet sauvignon		1200			1700		1400	1700			1650	1700	1800	1600		1650		1800	1620	1200	1800	10	1613	0.4%
Castel		700	385				700												595	385	700	3	608	-2.1%
Catawba, high		290	255		340		340		345			350		400	344	400	290	350	337	255	400	11	340	-1.0%
Catawba, low									245										245	245	245	1	200	22.5%
Cayuga White	600	550	415		600	600	500	575			600	600	620	550		600	500	535	560	415	620	14	570	-1.7%
Chambourcin		700			825		850					700						850	785	700	850	5	756	3.8%
Chancellor		700			700		600												667	600	700	3	667	0.0%
Chardonnay, high	1200	1100				1050	1100	1100		1022	1350	1300	1100	1100		1200		1400	1169	1022	1400	12	1233	-5.2%
Chardonnay, low																		900	900	900	900	1	1067	-15.7%
Chardonel		750																	750	750	750	1	750	0.0%
Chelois		900			675														788	675	900	2	788	-0.1%
Colobel		700	425		700		600												606	425	700	4	575	5.4%
Concord, high		325	255	258	325		300					275		450			275	275	304	255	450	9	300	1.4%
Concord, low			235											375			235		282	235	375	3	298	-5.5%
Corot noir			425				600					600			700		625		590	425	700	5	570	3.5%
De Chaunac					450		450					450		475	630				491	450	630	5	491	0.0%
Delaware, high			295		400		350					450		600			235	425	394	235	600	7	395	-0.4%
Delaware, low														450			180		315	180	450	2	450	-30.0%
Diamond					450		460											490	467	450	490	3	450	3.7%
Dornfelder							1200												1200	1200	1200	1	1200	N/A
Dutchess			415																415	415	415	1	415	N/A
Elvira, (ripe) high		290	295														265		283	265	295	3	288	-1.6%
Elvira, low																	240		240	240	240	1	0	N/A
Gewurztraminer, high	1500	1200			1600	1000	1600	1600						1500		1600		1400	1444	1000	1600	9	1490	-3.1%
Golden Muscat									375									375	375	375	375	2	375	0.0%
GR7		650	510					525							630				579	510	650	4	579	0.0%
Himrod							550												550	550	550	1	550	0.0%

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Hybrid - Red		400	425					450	345		350	450					325	375	390	325	450	8	413	-5.6%
Hybrid - White		400	415					450			350	500					300	375	399	300	500	7	406	-1.8%
Isabella			425					475											450	425	475	2	475	-5.3%
Ives		350												450					400	350	450	2	400	0.0%
Labrusca - red		200						400									225		275	200	400	3	300	-8.3%
Labrusca - white		200						400									225		275	200	400	3	300	-8.3%
Lakemont							500												500	500	500	1	500	0.0%
Landot noir																		535	535	535	535	1	525	1.9%
Lemberger, high	1200					1000	1400				1400		1300	1500		1400		1400	1325	1000	1500	8	1361	-2.6%
Leon Millot		650			625		625							600					625	600	650	4	625	0.0%
Marechal foch		700			625		600				600			600				700	638	600	700	6	621	2.7%
Melody																		535	535	535	535	1	525	1.9%
Merlot, high	1600	1500			2000		1700	1600			1900		2000			1800		1950	1783	1500	2000	9	1782	0.1%
Native - other							300												300	300	300	1	0	N/A
Niagara, high		340	250		350		300	450	345			350		375	344	350	240	315	334	240	450	12	330	1.2%
Niagara, low			235						245								215		232	215	245	3	235	-1.4%
Noiret		650	425		650		600		500				720					850	628	425	850	7	625	0.5%
Pinot blanc								1300			1500								1400	1300	1500	2	1433	-2.3%
Pinot gris, high	1600	1500					1550			1497	1500		1700	1650		1450		1700	1572	1450	1700	9	1627	-3.4%
Pinot gris, low		1500																	1500	1500	1500	1	0	N/A
Pinot noir, high	1800	1650			1700	1400	1550	1600		1512	1600		1500	1500		1600		1850	1605	1400	1850	12	1571	2.2%
Pinot noir, low																		1500	1500	1500	1500	1	0	N/A
Riesling, high	1300	1100				1300	1200	1400		1404	1475		1500	1400		1500		1400	1362	1100	1500	11	1443	-5.6%
Riesling, low																		1000	1000	1000	1000	1	1090	-8.3%
Riesling Ice Wine																		2400	2400	2400	2400	1	0	N/A
Rosette							375												375	375	375	1	375	0.0%
Rougeon	600	650	425				500	252										535	494	252	650	6	650	-24.1%
Sangiovese								1825											1825	1825	1825	1	1500	21.7%
Seyval		550			650		700	575			600	600							613	550	700	6	596	2.8%
St. Croix		800																	800	800	800	1	800	0.0%
Syrah								1500					2000						1750	1500	2000	2	1750	0.0%
Traminette		950			850	700	900		800		900		720			1000		900	858	700	1000	9	875	-2.0%
Valvin muscat			415				900				1000	750	4					750	637	4	1000	6	691	-7.9%

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Verdelet		600	415				400												472	400	600	3	408	15.6%
Vidal blanc					675		700	575			600			500		600		700	621	500	700	7	648	-4.1%
Vidal blanc, late harvest		1650																	1650	1650	1650	1	1650	0.0%
Vignoles (Ravat)	850						800	575				750		700				700	739	575	850	7	753	-1.8%
Vignoles Late Harvest	1600																		1600	1600	1600	1	1600	0.0%
Villard blanc																		700	700	700	700	1	700	0.0%
Vincent			435				600							600		650	600	625	585	435	650	6	638	-8.3%
Vinifera - Other		600				700					1100	1200							900	600	1200	4	1000	-10.0%
Vinifera - Red								700										400	550	400	700	2	717	-23.3%
Vinifera - White								700										400	550	400	700	2	717	-23.3%
Viognier																		1650	1650	1650	1650	1	1650	0.0%

Note:

1. Some 'premium' prices may not be listed. Some processors may have sliding price scales, based on brix.
2. Where there are multiple prices for a variety, the high and low prices are listed. Higher prices may have different quality standards, harvesting methods, etc.
3. If in doubt, check with the buyer. We have made every effort to be accurate, but the range of price categories was edited
4. The 'average' price listed is merely an average of the stated prices. It is not weighted based on tons purchased at each price.