



# The Lake Erie Regional Grape Program



*Crop Update April 06, 2017*



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Diversity and Inclusion are a part of Cornell University's heritage. We are a recognized employer and educator valuing AA/EEO, Protected Veterans, and Individuals with Disabilities.



The Password for LERGP web-site and access to Electronic Crop Updates and Newsletters has changed. You received the new password in your e-mail if you had renewed. If you still need to renew you can do so by contacting Luci Conti at the CCE Chautauqua office 716-664-9502.

#### Other dates of interest

*Wednesday, April 26, 2017- Core Pesticide Training, CLEREL in the morning, followed by NYS-DEC pesticide Applicator exam in the afternoon*

*Train the Trainer for WPS new regulations- Tim Weigle will be offering this class in the near future. The date will be announced soon.*



*May 3- Coffee Pots begin! John Mason Farm, 9603 West Lake Rd. Lake City, PA 16423*

*\*\*see the full schedule located in this Crop Update.*



### **LERGP Viticulture Extension Specialist Position Update**

As most of you know the Lake Erie Regional Grape Program is currently working to fill the position of Viticulture Extension Specialist, left vacant when Luke Haggerty accepted a position with Constellation. While we wish Luke well in his new position we are aware that the viticulture position is a critical component in the success of the LERGP extension team so we are trying to move quickly to get a qualified person in as soon as possible.

We have a number of qualified applicants and will be looking at bringing them in for in person interviews early in the week of April 17 -21. The interview process will include presentations that are open to members of the grape industry and we encourage your participation. Those of you who attend the presentation will be provided a way to provide input to the search committee on how you feel the candidate would “fit” with the Lake Erie grape industry.

Watch your email next week for an announcement from our program on the date and times for the presentations.

# Business Management

Kevin Martin, Penn State University, LERGP, Business Management Educator

## Potash News

Historically, potash prices remain low. It was back in early 2014 we saw FOB prices fall from \$365 to \$250 fairly quickly. Supply has continued to outstrip demand for the last three years as prices have continued to fall to \$195 per ton. Retail prices of potash are averaging \$320 in the US, right around fair market value relative to \$195.

Gensource Potash Corporation made news this week with efforts to mine additional potash in Saskatchewan. This would put this 65-million-dollar company in direct competition with PotashCorp. To compete with the 15-billion-dollar behemoth, Gensource plans to cut out the middle-man. It has raised capital with plans to construct a fairly significant mine (250,000 tonnes per annum). To justify the 200-million-dollar investment, it plans on selling potash directly to farmers and farmer-groups.

This investment is interesting on two levels. It is fascinating to see the possibility of further mine development given the depressed market prices for Potash. Mining companies have seen net revenue decline by more than 75%. PotashCorp has seen its stock price decline by over 60%. Most analysts were predicting investment in mining to stall out entirely, until prices were above \$350 per ton or more.

While Gensource is really taking a risk with this investment, it does underline a possibility that a sustained period of lower prices will really change market dynamics for potash. It appears that it is possible that inexpensive capital (low interest rates) will allow for continued investment and keep long-term Potash prices lower as the market finds new efficiencies to enhance revenue at lower prices.

It is likely that we will not see anything dramatic happen for a few years. Development on this scale does take time. Market disruption takes even more time. From a long-term perspective, as a grape grower, this will be interesting to watch.



## There's more to see at [lergp.com](http://lergp.com)

Whether you have already, or have yet to visit our new website, [lergp.com](http://lergp.com), we continue to add more resources for you. Our most recent addition to the website is the current Concord phenology (stage of growth) at CLEREL. On the left of the screen you will be able to find a photo and description of the current phenology. Right now of course, it is dormant bud. It also lists the Growing Degree Days (GDD) from January 1<sup>st</sup>, as well as from April 1<sup>st</sup>. Coming soon to this area of the site will be a Modified Shaulis field chart for you to assess the phenology on your farm. We encourage you to keep track of your phenology, and develop your own database of information, due to the fact that the dates for budbreak, bloom, and veraison vary across the grape belt.

Lergp.com is a work in progress. A visit to the site gives you access to all of our podcasts, which are posted every Wednesday, research information relative to growing grapes and hops, IPM, Business management, and an ever-expanding photo resource to help you identify pests and disease, and more.

We hope that this website will be a useful tool in your vineyard practices toolbox. As always, if you have any questions, please don't hesitate to contact us either through our website (contact us button in upper right hand corner of page, phone or email). And don't forget to check out what else is going on at CLEREL by visiting our Facebook page at; <https://www.facebook.com/Cornell-Lake-Erie-Research-and-Extension-Laboratory>

The screenshot displays the LERGP website's Podcasts page. The navigation menu at the top includes Home, Cultural Practices, IPM, Business Management, Hops, Resources, and Contact. The left sidebar highlights the Podcasts section, showing options for Research, Events, and Podcasts. The main content area features a grid of podcast thumbnails. The first thumbnail is titled 'What Is Vine Size? - LER...' and shows a vineyard. Other thumbnails include 'Terry & Rhiann Data Ma...', 'Terry & Rhiann Discuss...', 'Equipment Investment - ...', 'Crop Thinning Economi...', 'What is NEWA? - LERGP...', 'A full description of LER...', and 'Dr. Terry Bates Reflects ...'. A sidebar on the left provides 'Current Concord Phenology at CLEREL' for 4/4/2017, with GDD values from Jan 1 (59.5) and Apr 1 (15.5). It also features a 'Dormant Bud' section with a photo of a bud and a link to 'view Historical Phenology'.

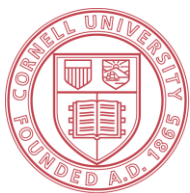


# LERGP

## 2017 COFFEE POT MEETING SCHEDULE

Date	Time	Location	Address
May 3, 2017	10:00am	John Mason Farm	8603 West Lake Rd. Lake City, PA 16423
May 10, 2017	10:00am	CLEREL	6592 West Main Rd. Portland, NY 14769
May 17, 2017	10:00am	Brant Town Hall	1272 Brant Rd. Brant, NY 14027
May 24, 2017	10:00am	Peter Smith Farm	4472 Van Dusen Rd. Lockport, NY 14094
May 31, 2017	10:00am	Dan Sprague Farm	12435 Versailles Rd. Irving, NY 14081
June 7, 2017	10:00am	Betts' Farm	7365 East Route 20 Westfield, NY 14787
June 7, 2017	3:00pm	Archer Pratz Farm	9318 Lake Rd. North East, PA. 16428
June 14, 2017	10:00am	Jeff Schultz Farm	2707 Albright Rd. Ransomville NY 14131
June 14, 2017	3:00pm	Orton Farm	10646 West Main St. Ripley, NY 14775
June 21, 2017	10:00am	North East Fruit Growers	2297 Klomp Rd. North East, PA 16428
June 21, 2017	3:00pm	Kirk Hutchinson Farm	4720 West Main St. Fredonia, NY 14063
June 28, 2017	10:00am	Peter Loretto Farm	10854 Versailles Plank Rd. North Collins, NY 14111
June 28, 2017	3:00pm	David Nichols Farm	1906 Ridge Rd. Lewiston, NY 14092
July 5, 2017	10:00am	Leo Hans Farm	10929 West Perrysburg Rd. Perrysburg, NY 14129
July 12, 2017	10:00am	Szklenski Farms	8601 Slade Rd. Harbor Creek, PA 16421
July 19, 2017	10:00am	Liberty Winery	2861 Route 20, Sheridan, NY 14135





**Cornell University**  
**Cooperative Extension**

**Cornell and Penn State Cooperative  
Extension**

**Lake Erie Regional Grape Program**

6592 West Main Rd, Portland, NY 14769 716-792-2800  
662 N. Cemetery Road, North East, PA 16428-2902 814-725-4601  
850 East Gore Road, Erie, PA 16509-3798 814-825-0900

**“CORE” Pesticide Training and Pesticide Applicators License Exam**  
**April 26, 2016**  
**Cornell Lake Erie Research and Extension Laboratory (CLEREL)**  
**6592 West Main Road**  
**Portland, NY 14769**

***Space is limited ---Pre-registration is required for both sessions***

**CORE TRAINING**

**WHEN:** 9 AM to 12:15 PM

**WHERE:** CLEREL Meeting room

**COST:** \$15

3.0 Pesticide recertification credits in the CORE category have been applied for.

The CORE training session is also designed as a review prior to taking the Commercial or Private Pesticide Applicator exam but is not required prior to taking the exam.

Preregistration for the training using the enclosed course registration form is required by **April 17, 2017**.

Questions on the training session should be directed to Kate at (716) 792-2800 ext 201

**PRIVATE AND COMMERCIAL NYS PESTICIDE EXAMINATIONS**

**WHEN:** 1 PM

**WHERE:** CLEREL Meeting room

**COST:** \$100

**REGISTRATION:** NYS Department of Environmental Conservation (DEC) requires you to register for entrance to the exam session with the Buffalo DEC office at (716) 851-7220.

**DEADLINE for registration to take the test is April 17, 2017. To register, call the DEC at (716) 851-7220. You will then be sent an exam application form and test instructions by the DEC.**

Any questions about your eligibility to take an exam or the status of your current certification should be directed to the Buffalo DEC office at (716) 851-7220.

Commercial Applicators: You will need the “Core Manual” and the category manual for the area(s) in which you will be certifying.

Private Applicators: You will need to get the “Core Manual” plus the private category manual for the area in which you will be certifying.

CORE and category training manuals are available through the Cornell Store by calling (800) 624-4080 or the web-site link: <http://store.cornell.edu/c-876-manuals.aspx>

Questions on Pesticide Examinations should be directed to the NYS DEC at (716) 851-7220.

**2017 CORE PESTICIDE TRAINING  
REGISTRATION FORM  
Wednesday April 26, 2017**

Space is limited – pre-registration is required.

To register for the training, fill out and return registration form to:

ATTN: Kate  
Lake Erie Regional Grape Program  
CLEREL  
6592 West Main Road  
Portland, NY 14769

Name(s) \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Address \_\_\_\_\_  
\_\_\_\_\_

Phone \_\_\_\_\_

Number attending \_\_\_\_\_

**Registration and payment by Monday April 17, 2017 (\$15 per person)**

\_\_\_\_\_

Make Checks Payable to: Lake Erie Regional Grape Program

IMPORTANT: This registration is for the CORE training session only.

**If you wish to take the exam for a NYS DEC Pesticide Applicators License you must contact the Buffalo office of the NYS DEC by calling Mike Nierenberg or Shaun Conrad at (716) 851-7220 no later than April 10, 2017 to provide ample time for them to provide you with an exam application form and test instructions.**

jsmosier1@gmail.com





## LERGP Website Links of Interest:

Check out our new Facebook page!!

Cornell Lake Erie Research & Extension Laboratory Facebook page

<https://www.facebook.com/Cornell-Lake-Erie-Research-and-Extension-Laboratory-678754995584587/?fref=ts>

Table for: Insecticides for use in NY and PA:

<http://lergp.cce.cornell.edu/submission.php?id=69&crumb=ipm|ipm>

Crop Estimation and Thinning Table:

[http://nygpadmin.cce.cornell.edu/pdf/submission/pdf65\\_pdf.pdf](http://nygpadmin.cce.cornell.edu/pdf/submission/pdf65_pdf.pdf)

Appellation Cornell Newsletter Index:

<http://grapesandwine.cals.cornell.edu/cals/grapesandwine/appellation-cornell/>

Veraison to Harvest newsletters:

<http://grapesandwine.cals.cornell.edu/cals/grapesandwine/veraison-to-harvest/index.cfm>

Go to <http://lergp.cce.cornell.edu/> for a detailed calendar of events, registration, membership, and to view past and current Crop Updates and Newsletters.



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[Tractorsales@netsync.net](mailto:Tractorsales@netsync.net)

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**COME BY OR GIVE US A CALL**  
(814) 725-3705

**HOURS OF OPERATION:**  
MONDAY - FRIDAY 8:00AM - 5:00PM  
SATURDAY 8:00AM - NOON



**Lake Erie Regional Grape Program Team Members:**

Andy Muza, (ajm4@psu.edu) Extension Educator, Erie County, PA Extension, 814.825.0900

Tim Weigle, (thw4@cornell.edu) Grape IPM Extension Associate, NYSIPM, 716.792.2800 ext. 203

Kevin Martin, (kmm52@psu.edu) Business Management Educator, 716. 792.2800 ext. 205

Luke Haggerty, (llh85@cornell.edu) Grape Cultural Practices, 716.792.2800 ext. 204

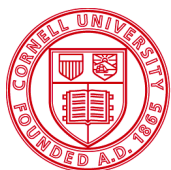
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Contact the Lake Erie Regional Grape Program if you have any special needs such as visual, hearing or mobility impairments.

CCE does not endorse or recommend any specific product or service.

THE LAKE ERIE REGIONAL GRAPE PROGRAM at CLEREL  
6592 West Main Road  
Portland, NY 14769  
716-792-2800



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